

## Medicine warehouse and its logistics automatically needs in Iran

پیشنهاد از محمود صانعی پور

### Offer from: Mahmoud Saneipour

خبیره میان رشته ای ویاد گیرنده مادام العمر

## Interdisciplinary experts and LongLife learning (LLL)

طرح های نوین توسعه ای در ایران

### The new development plans in Iran



### Mahmoud Saneipour

در 15 سال پیش و در جریان تدریس درس مدیریت و تعیین استراتژی های دانشکده مامائی و پرستاری از طریق من ، توفیق داشتیم باتفاق پزشکان خبیره آیین دانشکده ، به بعضی پارادایم های محتمل در ایران در نظام پزشکی تحقیق کرده و آنها مستند کنیم ، یکی از این نوآوری ها ، طراحی نظام تمام اتوماتیک ویزیت بیماران توسط پزشک معالج ، و صدور نسخه دیجیتالی برای شبکه داروئی و نسخه پیچی توسط داروخانه این شبکه و با ارائه دستورات لازم برای مصرف دارو توسط بیمار ، لجستیک لازم برای رساندن دارو ویا انجام خدمات لازم استقرار یابد وامکان پیگیری توسط بیمار ویا خانواده وی از این پروتال بوجود آید واین اقدامی بود و هست که درکشورهای متری رواج دارد ، در همان زمان ، موضوع مهم پزشکی خانواده نیز در متن استراتژی تدوین شده مطرح گردید و با سایر پیشنهاد و دستاوردهای لازم در همایش گسترده ای به همین منظور به اطلاع نظام پزشکی ایران اعلام گردید و اینک که 15 سال از آن تدوین این استراتژی می گذرد بتازگی طراحی و اجرای این اقدامات اساسی در ایران مطرح شده و زمینه برای مشارکت خارجی برای ایجاد این گونه طرح های بزرگ فراهم شده است و من نیز با توجه به دارا بودن تخصص های لازم برای همکاری با اشخاص علاقمند آمادگی دارم .

با تشکر : محمود صانعی پور

15 years ago, and in current for giving lesson of management and compilation strategy in Midwifery and Nursing college by me, we had success to search and got documented with expert doctors together many probably paradigms in this college about medical system in Iran, one of these innovations was designed fully automatic system for Visiting of patients by particulized physician, issuance the digital prescription for Pharmaceutical Network, present the customer's medicine By pharmacy network and By providing of instructions for taking medication the patient , Logistics for drug delivery and services after sell it andPossible follow-up by the patient or its family , necessary insurance , such in developed countries , on that time also , it was raised and announced important subject of family doctor in text of the written strategy and by others proposals and necessity achievements in Iranian Nursing Organization and now, 15 years of the development of this strategy is going of considered to design and establish this strategy in Iran and area has been prepared for foreign participation about such these big plans and also I ready for collaborating whit interested parties.

Mahmoud saneipour

8/8/2017

My resume is attached

**Amazon is aggressively automating its warehouses. Meet the humans who still want those jobs.**

- Published on August 3, 2017
- Featured in: [Careers: The Next Level](#), [Editor's Picks](#), [Human Resources](#), [Technology](#)
- Like Amazon is aggressively automating its warehouses. Meet the humans who still want those jobs.
- ShareShare Amazon is aggressively automating its warehouses. Meet the humans who still want those jobs.



## [Chip Cutter](#)

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Managing editor at LinkedIn

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**Whitestown, Ind.** — the job seekers came by the hundreds Wednesday, some with resumes tucked under their arms, ready to land a gig on the spot at Amazon’s sprawling warehouse here.

For many, the 1.5-million-square-foot facility set amidst Indiana’s corn and soybean fields represented a shot at higher pay — at \$12.50 an hour and up, Amazon’s wages significantly outpace Indiana’s \$7.25 minimum wage. One applicant, whipsawed by multiple layoffs, craved stability and thought she’d find it in the online juggernaut. Others hoped this might be a foot in the door to something better. Amazon’s benefits, with health care starting on day one for full-timers and tuition reimbursed at 95 percent for many degrees, also helped.

Gloria Richey, a former elementary school custodian, said she was tired listening for calls of a “code yellow,” internal school-speak for urine in a classroom. “This would be a change of environment,” she said. “I just want to get paid.” Billed as the company’s “biggest hiring event of the year,” Amazon on Wednesday set out to hire 50,000 new workers for its fulfillment centers across the country, the majority full-time positions. The event was not only a recruiting feat but also an acknowledgment: that despite Amazon’s relentless efforts to increase efficiency

and add more automation to its fulfillment centers, it still needs plenty of humans to keep its operations humming.

The company's deployed more than 100,000 robots and holds robotics competitions annually, searching for machines that can accurately find and grab an object for a customer's order — still trickier than it may seem. (The winner of last month's competition, made by an Australian company, is "distinctly inhuman," as MIT Tech Review [reported](#), but adept at selecting objects after only briefly seeing them.)

Yet many job applicants I spoke with Wednesday said they did not see robotics or artificial intelligence as a threat. Tyler Holliday, a 21-year-old who recently moved to Indianapolis and has taken classes in electrical engineering at a state community college, said he had applied multiple times for a warehouse position with Amazon. He said he was not aware that the company used robots in its fulfillment centers in other parts of the country and said automation hardly worried him.

“That’s an imaginary question right there; I don’t know what would happen,” Holliday said. “I hope it doesn’t push back the job market real bad, but I don’t know, I don’t really fear for it; I don’t think it will take over soon.”

*Tyler Holliday, who recently moved to Indianapolis, says the size and reputation of Amazon is appealing. "You're working for a name-brand company."*

Daniel Frank, a 29-year-old with a bachelor’s degree in civil engineering and a master’s in sports journalism, said he hoped a warehouse job could lead to other roles within Amazon. So, he showed up to the fair and got hired to work from 7:30 a.m. to 6 p.m. Sunday through Wednesday. Like most jobs at the facility, his role is structured to be four days a week, 10 hours a day, with opportunities to pick up extra shifts for overtime.

After touring the building with current Amazon employees, Frank said he could see parts of the job that could be automated. But he said those leading the tour noted that the warehouse was "generations behind," having opened in 2008, and that it would be costly to retrofit it for greater automation. Amazon’s newer warehouses in cities like Columbus, Ohio are designed so humans and robots can more easily work side-by-side.

Frank, too, said he did not fear automation. “I think it’s going there eventually, but not here, not now,” he said. “Perhaps ten or 20 years down the road, maybe more.”

*Daniel Frank, who got hired on the spot at the Wednesday event, says he hopes a role in the warehouse leads to other opportunities at Amazon. "I don't think this is the answer long-term, but for the foreseeable future, it looks pretty good."*

With the job market tight and the economy near full employment, Amazon’s summer hunt for workers gives it a leg up on rivals in preparing for the end-of-year holiday crush. “It’s a sign of Amazon’s growth and how much customers love our service,” said [Katie Larsen](#), a company spokesperson. The age and experience of applicants varied widely throughout the event near Indianapolis. Jeff Thompson, a 63-year-old who drove a truck for a Coca-Cola bottler, a beer distributor and other companies before moving into semi-retirement, said he applied out of, essentially, boredom.

“You get tired of watching soap operas on TV every day,” he said, “and all your friends are out working, so you don’t have anyone to hang out with.”

He’s worked seasonally for the company the past two years and hoped to do that again, if only for a short amount of time. “Believe me, I’m old enough now, that three months will take it out of me,” he said.

*Ruby Temple, who currently works as a wheelchair assistant at the Indianapolis International Airport? She's looking for more stable pay.*

Ruby Temple, who drove an hour to be at the event and currently, works as a wheelchair assistant at the Indianapolis International Airport, pushing passengers to their flights, said she went to the job fair looking for more stability in her pay and better health insurance. In her current role, she relies on tips to supplement her income, but those can vary significantly. Travelers are most generous around the holidays, but not in the hotter summer months. “I guess they’re too excited for their vacations that they go to and they [forget],” she said.

For Temple and others, like Pattie Orr, who lost her full-time job as a health advocate in April and has been working part-time in medical billing since, Amazon’s size and dominance is a lure. Orr said she had been through three

downsizings in her career and did not want to endure another. But, she wondered if Amazon's hiring spree was "really because of expansion or just that much of a turnover rate."

A company spokesperson told LinkedIn that the 50,000 jobs represented both new and existing positions, but did not provide more specifics. The jobs fair had a festive air, with free shaved ice provided from a truck in the parking lot, raffles for Amazon gift cards and free Echo and Dot devices and inspirational videos lining the walls. The day included an online assessment, a drug test and a 30-minute tour of the facility, but traditional one-on-one interviews were not required. Amazon employees, dressed in neon orange shirts, roamed the hiring tent to answer questions. One such employee, Thomas Timko, first started working at the Amazon warehouse in 2009, leaving his role as a general manager of a local restaurant. He said the job — and its four-day workweek — had provided him and his wife, who also works at the facility, a significantly better life as they raised their child. Amazon's health insurance, he said, had also saved the family more than \$200,000 in medical expenses.

*Thomas Timko, who's worked for Amazon for about eight years, says humans will always have a role. "That robot does that job. This meat puppet can do 20."*

In an interview with LinkedIn, he said talk about automation came up frequently among workers on the warehouse floor. "Yeah, people are worried all the time that they're going to bring in robots," he said. "I tell them the same thing: That robot might do one thing better than me, but I'm going to do 30 things better than it."

Amazon fulfillment centers that more heavily use robotics could not expand or contract as quickly as the ones with more humans, he said. At the Indiana facility, the number of employees will triple to 6,000 in November to make up for the holiday rush. The number of machines may not fluctuate as easily, Timko suggested. "I don't know if Amazon is ever going to say, hey, we're going to spend \$3 billion in robots, but we're only going to use \$2 billion worth 8 weeks a year," he said. "A robot can only work so fast. A robot only has certain capabilities. A robot you can't cross-train to do 10 different things. That robot does that job. This meat puppet can do 20."

But on Amazon's much-promoted jobs day — human jobs day — Timko made a prediction that people would always have a significant role in the company's facilities."There's no more versatile thing on the planet than a human. Not to say we're cheap, but it doesn't cost a whole lot as far as money and benefits to keep us happy and productive, working. As the business needs change, that robot can't," Timko said. "I don't think the human element is ever going to go away." *This article is part of Work in Progress, a new series exploring what it means to earn a living today. [Subscribe to our podcast on iTunes](#) or [Google Play](#). Have an idea for other topics we should explore? Send me a note, or share your own post using [#WorkInProgress](#).*

In the name of GOD

**Part 1: My Curriculum Vitae (C.V.) resume (summary)**

**Part 2: Entrepreneur and interdisciplinary experts and Long-Life-Learning (LLL)**



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The member of council, member of board and chief of economic commission of salaam global foundation

PASSPORT: 36365373

Entrepreneur & Interdisciplinary Expert & Long-Life-Learning (LLL)

1. Education: Universities, Liberated studying, deep Researching, Training, Teaching, performance and Experiences:

- 1.1. Entrepreneur and Long-life learning (LLL) (More than 12000 books, Including: philosophy, Literature, Engineering. Technology transfer, Entrepreneurship, tourism, Strategy like:(optimizing of industrial city , home job, , Managerial courses, Economic Working, Managing Many big Projects, designing many Clusterial Organizations and Establishment, Histories, Political Working, Financing and modeling,
- 1.2. the Interpreter in data mining
- 1.3. Master in business administration (MBA) (1990( & post MBA/ Dr.
- 1.4. MS in Industrial Engineering,
- 1.5. Bachelor in Mechanic Engineering, Elmo Sanat University
- 1.6. strategic management courses
- 1.7. 35 years' background at industrial consultations, Standard & Technology
- 1.8. 30 years' experimental background in strategic planning for industrial big companies & state Organizations and countrywide



- 1.9. Having ability at CDA (Clusterial Development Agent) plans.
- 1.10. Head of economic commission of Salaam foundation and many members of Scientifics boards

## 2. Scientific and Research Background:

- 1-2- Teaching in Tehran University in the field of strategic planning, General Contractors and Industrial Clusters, Business Planning, Supply Chain Management, Technology and Marketing
  - 2-2- Member of Scientific Steering Commission of I.R.I Vision 2025
  - 3-2- Head of Science & Technology Committee of I.R.I Vision 2025
  - 4-2- Head of Bousher Azad University (in the past)
  - 5-2- Head of Economic Affaire Faculty
  - 6-2- Industrial Factory Planner and Consultant
  - 7-2- Member of different Research Committees and Commissions
  - 8-2- Different Articles in the fields of Strategic Planning
  - 9-2- Member of vision Plan board of Iran 2025
  - 10-2- Member of board of Control of Religions Culture Development Studies
  - 11-2- Member of Iran Mechanic Association
  - 12-2- Member of Iranian Construction Engineering Organization
  - 13-2- Member of Islamic and Economic Development Association
  - 14-2-member of board of strategy of Tehran 2025
  - 15-2-member of country's mind & health room Political position:
- ## 3- Political & strategic occupations:

1-3-Customs President of Islamic Republic of Iran – Vice Economic Minister (nationwide)

2-3-Governor of Tehran State (1981-83) استاندار اسبق استان تهران

3-3-Deputy of Housing and Urban Development Minister (1983-84) معاون وزیر مسکن و شهرسازی

4-3-Vice of General - Secretary of Official and employment affairs معاون دبیر کل استخدامی و اداری کشور

5-3-Member of I.R.I Governors Society and member of planning & economic Commission of Governor Society and member of 1404

6-3-general chief of Iran's customs and vice of economic minister رئیس کل گمرک ایران

#### **4- Expertise:**

1-4-Expert of Standard institute (1991)-Certificate-

2-4- Expert Control and Technical Inspector, National Iranian Oil Company . (1993)- Certificate

3-4- Expert of Construction and Urban Installation (grade 1). (1986)- Certificate

4-4-International Standard Expert of ISO-9001

5-4- Strategic management & Planning expert

6-4 - expert at marketing research.

7-4- Professional in Organizational Technology Transfer, EPCM+ F and Technology

8-4- Professional in Supply Chain Management (SCM)

9-4- Professional in General Contractor (GC- EPCM+F) & spin –off

10-4-organizing expert & & establishing small, medium & big holding Companies & making new jobs.

11-4- expert for financing affairs (please refer the file is attached- 160 MODELS)  
+ F

12-4- expert for TIP (theory into practice) related many religion & human sciences.

13-4- expert for usefulness science (refer to [www.elmemofid.com](http://www.elmemofid.com) )

Articles, strategies plan and literary works: more than 300 titles

5. Researches about above mentioned: 550 titles

6. Consulting: more than 60 subjects

7. Designing: more than 45 subjects

8. Lectures: more than 130 titles

## **Part 2: Entrepreneur and interdisciplinary experts and Long-Life-Learning (LLL)**

Includes: titles of skill as table one شامل مهارت های محمود صانعی پور

And become familiar with him summarily

Table one: the marked star in the table is written under the table

کلیه طراحی ها ، مدل سازی های ، پیش بینی ها برای اساس تحقیق است و تکیه بر محفوظات ، کلی گونی ، اندرزگونی و نظیر اینها بکار نمی ورد و بر اساس قواعد و تکنیک های علم مفید تجزیه و تحلیل انجام میگردد ، چون تغییرات مربوط به همه علوم است ، و با هم گرانی و همبستگی دارد و تفسیر و تجزیه و تحلیل های این همبستگی در مبانی اعتقادی و اخلاق نیز اثر داشته و به احکام جزئی نیاز دارد

**All designs are research based and not be it so preservations, general one would say, advice saying .and so on for using in design and will be done analysis on based of rules and technics of usefulness science, because every changing Regarding all sciences, sciences have convergence and continuity together and interpret and analysis of this convergence is Effective into Foundations of Making believe an ethics and they need to partial commandments**

Row	title of skill	Be accomplished	Documents and dates
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1	General Management مدیریت عمومی	Governor of Tehran state ,deputy of housing minister ,president of Iran's costumes, +10	According the exist commandments , from 1973to now ,In my resume
2	COMFAR III(software for feasible studying) توجیه اقتصادی - فنی طرح ها با کامفار 3	For many projects those have done	High way , agricultural and silicon from 1906 to 2005-6 volumes
3	Strategy of strategies and creating a new approach for codifying strategy in according of current-conformity rule	SWOT of Iran and Strategy of strategies	One book of strategic analyze of Iran and an article of Strategy of strategies for SPS group
4	Skill of lecture توانائی در سخنرانی	More than 50 basis lectures about social, managerial, technology, economic approaches and so on.	From 1975 to now in national conferences refer to usefulness science website <a href="http://www.elmemofid.com">www.elmemofid.com</a>
5	Leadership of big projects and medialization رهبری پروژه های بزرگ ومدال سازی آنها	Teaching and doing including of BJ* industries+ CDA* projects	Over the Iran And from 1979 to 2007 Documents: 62 volumes and 120 chasseurs(sonneckens) files
6	Researcher محقق	All life time reader and researcher (LLL)*	More than 12000 books From child(6 years) to now
7	Teaching معلمی By approach of usefulness science	Reading and teaching as basic works (LLL)* (everyone is as this , never get old ,and world-wide becomes the university for him )	In school, high school ,universities , in organizations , camping in The lands and everywhere was possible, from children to now
8	Modeling of Strategy planning	In TZI*, AAP*, WP*, PKH*,AVSH*,	From 1989 to 2012 and all its documents

	طرح ریزی استراتژی	KHFARS*, ETKA* , DCC* and ABY*and big agriculture	
9	Planning of Customer services طرح خدمات مشتری	ETKA, consumers chain stores in army , teaching in university and many organizations	From 1985 to 1992 Many PowerPoint CD
10	Market research by Modeling تحقیق در بازار از طریق مدل سازی	For medical adhesive plasters , white cement(the second plan in Iran ), and more than 10 other plan	From 1991to now About 15 zonecans
11	Public speaker سخنگوی عمومی	Many lectures or discussions when I was governmental responsible	From 1975 to 2008
12	Business analysis آنالیز کسب و کار	For all the rows No.8,9 and 10	From 1989 to now
13	Public affairs امور عمومی	Like voluntaries and participation about this matters	Always
14	Budgeting بودجه بندی	about row no. 12	Row no. 12
15	Negotiation skill مذاکره	In technology transfer and making contracts	Always
16	Studding and researching in plan 1404 عضو هنیت علمی ایران 1404	When I was member on Iran plan 1404 (2020)	From 1994 to 2013 Documents 40 books
17	management of college and university مدیریت دانشکده	Head of economy college of economy ministry and Azad university of Bushehr state	In 1984 and 1986
18	Solution banking رفع مشکلات بانکی	Studding in MT101-999 in modern banking rules and 160 models of dealing	Refer to <a href="http://www.elmemofid.com">www.elmemofid.com</a>
19	Removing conflicts of	From all mentioned in row no. 8	The row no. 8

	Organisation رفع مشکلات سازمانی		
20	Expert in many TIP خبره در مسائل دینی و انسانی	Expert for TIP (theory into practice) related many religion & human sciences.	always
21	Planning of Islamic systems طرح ریزی در نظام های اسلامی	Searching and designing systems	From 1995 to 1997 Documents 30 books
22	Semiology expert خبره نشانه شناسی	In Nass biology and another writing in this matter	5 articles From 2012-2016
23	Science and Technology تکنولوژی Modeling	When I was the head of science and technology committee of tashkis maslahat Nezam and present many idea and projects	From 1994 to now
24	New business development توسعه کسب و کار	More than 500 ideas existence about this matter	Always
25	Management economic affairs مدیریت اقتصادی Modeling	Head of economic commission of Salaam foundation and many members of Scientifics boards	From 2015 to now
26	Expert in usefulness science خبره در علم مفید	Refer to usefulness website	<a href="http://www.elmemofid.com">www.elmemofid.com</a> <a href="http://www.google.com">www.google.com</a>
27	(GC- EPCM+F) مدرس پیمانکاری عمومی	Professional in General Contractor (GC- EPCM+F) & spin -off	From 1994 to now
28	Jokist & poet	As hobbies amusement	
29	Standard expert کارشناس استاندارد Modeling	35 years' background at industrial consultations, Standard & Technology	From 1984 to now And chief of standard institute of salaam global bonyad
30	Forecasting	According "current and	Expending in history (

		conformity”	many articles)
31	Oil inspection کارشناس نفت	Expert Control and Technical Inspector, National Iranian Oil Company . (1993)- Certificate	1993 to 2003
32	Planning by cumulating causality کارشناس علیت تراکمی	Interpreter in data mining, Member of Scientific Steering Commission of I.R.I Vision 2020	From 1994 to now
33	Reflection In Quran and religions	Writing many article about this matter	<a href="http://www.elmemofid.com">www.elmemofid.com</a>
34	West Gourmet	Writing many article about this matter	<a href="http://www.elmemofid.com">www.elmemofid.com</a> <a href="http://www.linkedin.com">www.linkedin.com</a>
35	Hosing Planning	Expert of Construction and Urban Installation (grade 1). (1986)- Certificate	From 1986 to now
36	Industrial management مدیریت صنعتی	Member of different Research Committees and Commissions	From 1977 to now
37	Professional In holding design modeling مدرس هلدینگ کمپانی	Organizing expert & establishing small, medium & big holding Companies & making new jobs.	Always
38	Having ability at CDA (Clusterial Development Agent) plans مدرس خوشه صنعتی	Rows no. 3,5,7,8,11,13,10,19and 20	always
39	LLL(Long-Life-Learning)	See row no. 7	Always
40	TOTAL جمع بندی	.....closures files and ...volumes books ( non-published ) and	66years old and near 400,000 hours persevering works, 193 books , 270

		2published books ,....articles ,... lectures	chasseurs files, 550 researches , 60 consulting , 45 designs ,130 lectures and 300 articles
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1. BJ=Bonyad Mostazafan and Bonyad Janbazan about teaching +scientific research in the BJ,s central research ( spatial in composite polymers) , leading of groups in mines , industrial mines , industrial polymers and industrial wood and craft of papers .
2. CDA= cluster development agencies + teaching this course as GC+ holding company + clusters + economic locomotives + EPC-F on economy collage of Tehran university and having many big projects like silicon , solar energy and developing of cities and its document about 120 closures files .
3. LLL= Life-Long-Learning in Long-life learning (LLL), (More than 12000 books, Including: philosophy, Literature, Engineering. Technology transfer, Entrepreneurship, tourism, Strategy, Managerial courses, Economic Working, Managing Many big Projects, designing many Clusterial Organizations and Establishment, Histories, Political Working, Divine religions, Financing and.....and Many Scientific Trips (Internal and External) and so on.
4. TZI= tractor sazi Iran- located in Tabriz = complex of 10 big factories in Iran for planning strategy about increasing production and developing their industries , technology transfer , proofing 40 items of managerial affairs in during 5 years part time by establish professional groups and team- work study, its documents 20 books and more than 30 chasseurs files .
5. AAP= Azar abb in producing several big electrical powers in Iran is established as big complex machine factories in irak( located in industrial zone) , was taking necessary actions like TZI , its documents 18 books and more than 25 chasseurs files.
6. WP= Vagon Pars = located on industrial zone irak city for producing locomotives and rail wagon , like TZI , its documents 22 books and more than 25 chasseurs files.



7. PKH= pars Khodro(the branch of GM in Iran ) , strategy for transferring technology Citroen automobile from France to Iran, its documents 2 books and 5 chasseurs files.
8. AVSH= producing middle ship in Iran located in Persian gulf site( on-shore) , its documents 12 books and 15 chasseurs files.
9. KHFARS= the biggest complex factories for building big ship and LNG, oil platform in Persian gulf( offshore and onshore ) , like TZI , its documents 20 books and 30 chasseurs files.
10. ETKA= ETKA is the biggest chain store in Iran , like TZI , its documents 20 books and 35 chasseurs files.
11. DCC= the big complex factories located in many cities in Iran and its headquarters is Zanjan city by huge Zinc mine , like TZI, its documents 15 books and 18 chasseurs files.
12. ABY= the factory for producing pipes in irrigation and industrial farms , is located in Isfahan city , like TZI, its documents 10 books and 15 chasseurs files.
13. The big strategic plan of Agriculture in size of 50,000 hectares in Varamin land is still an important part of the nation's economy, its documents 3 books and 10 chasseurs files.